

Freelancing

Income Generating By Selling Your Time

Salih Abulgasim





© Copyright 2021 by Salih Abulgasim - All rights reserved.

This document is geared towards providing exact and reliable information in regards to the topic and issue covered. The publication is sold with the idea that the publisher is not required to render accounting, officially permitted, or otherwise, qualified services. If advice is necessary, legal or professional, a practiced individual in the profession should be ordered.

- From a Declaration of Principles which was accepted and approved equally by a Committee of the American Bar Association and a Committee of Publishers and Associations.

In no way is it legal to reproduce, duplicate, or transmit any part of this document in either electronic means or in printed format. Recording of this publication is strictly prohibited and any storage of this document is not allowed unless with written permission from the publisher. All rights reserved.

The information provided herein is stated to be truthful and consistent, in that any liability, in terms of inattention or otherwise, by any usage or abuse of any policies, processes, or directions contained within is the solitary and utter responsibility of the recipient reader. Under no circumstances will any legal responsibility or blame be held against the publisher for any reparation, damages, or monetary loss due to the information herein, either directly or indirectly.

Respective authors own all copyrights not held by the publisher.

The information herein is offered for informational purposes solely and is universal as such. The presentation of the information is without a contract or any type of guarantee assurance.

The trademarks that are used are without any consent, and the publication of the trademark is without permission or backing by the trademark owner. All trademarks and brands within this book are for clarifying purposes only and are owned by the owners themselves, not affiliated with this document.



Table Of Contents

- **1** Introduction
- 2 Chapter 1 Freelancer Persona
- 3 Chapter 2 Finding and connecting with clients
- 4 Chapter 3 Build a Professional or Portfolio Website
- **5** Chapter 4 Using Social Media to Market Yourself
- 6 Chapter 5 How to Survive Freelancing
- **7** Conclusion





Introduction

Decades ago, freelancing meant going to a friend's or uncle's shop to work extra hours, after you have logged out of your day job. It could also mean having to babysit neighborhood kids during the weekends, as their parents go on date nights or do errands.

Today, the Internet has provided a platform that enables you to work extra hours from home. Yes, the regular 9 to 5 job indeed presents its own set of pros and cons. It is limiting in terms of space and hours. You must be at the office during those hours. The salary is also limited unless your benefits include commissions and overtime pay. However, there is a sureness about it: the salary will be there for sure, and you can relax after your shift. If you are the manager or someone with extra responsibilities, this may not be the case, but your salary may reflect the additional compensation.

So, why do people still lean towards freelancing? The industry has even created a term for itself: the gig economy.

Freelancing presents a lot of freedom. It enables the freelancer to work whenever, wherever. This flexibility allows him the freedom to respond to other responsibilities he may have at home and elsewhere. It also presents a lot of uncertainty, as the fledgling freelancer finds himself navigating the often intricate world of freelancing. Sutherland et al. had in their journal article, "Work Precarity and Gig Literacies in Online Freelancing," had narrated some of the other issues that may arise in such a setup. They believe that freelancing is challenging to navigate for some because it does not come with the support that you usually get from officemates; it also does not come with the comfort of a regular job.

Selling your time as a freelancer equates to being free, yes, but it ultimately better serves those who have the extra drive and sense of autonomy. Many others will find themselves floating aimlessly in the gig economy virtual world. So, if you want to fully assimilate yourself into this world, you need some help. This book hopes to provide you with such assistance.