

NEGOTIATING ESSENTIALS



BE
YOURSELF
and Negotiate

DR. J. EISSENBERG

Negotiating Essentials

Disclaimer:

Information presented in this guide is for educational and informational purposes only. Every effort has been made to accurately represent this product and its potential. There is no guarantee that you will earn any money using the techniques and ideas in these materials. Examples in these materials are not to be interpreted as a promise or guarantee of earnings. Earning potential is entirely dependent on the person using our product, ideas, and techniques.

How to negotiate with your landlord about problems

Being a tenant is not always easy for everyone. It is a situation that you sometimes have to deal with carefully. It is not always easy to get things done the way that you want them or to have them accomplished in a timely manner. It is necessary at times to compromise certain things and deal with them as they go. Negotiating is something that a tenant may have to do so that they get what they need.

Negotiating with a landlord about certain problems is going to be one goal that you have to know about. Learning how to talk and how to get what you want is going to be important. Having the ability to learn and use your resources to get what you are looking for is something that you have to be willing to do. Not all landlords are so eager to give in to certain things. This is the reason why it is important to negotiate in the right direction.

Problems can happen to any property at any time. It makes no difference if you rent or own. However if you are renting you should not be expected to pay for certain problems that are not your fault. For example if your heat goes out or if you have a constant leak in your roof, you need to call on the landlord to have these repairs fixed. However, if you are the cause of the problem such as breaking a window, you may be responsible for fixing the damage that you have caused.

Getting your landlord to fix your problems may not always be so easy. Of course, it is their job to fix any reported problems in a timely manner. If they do not you may have the right to turn them into the housing authority and they may face serious trouble if they do not comply with your requests. However, if the problems are minor, they may have more time to worry about getting them repaired.

Being nice to your landlord is one thing that you may want to consider. It is true that you can catch more flies with honey than vinegar. If you build up a good relationship with your landlord you may find that when you do have a problem you are able to negotiate better and get the problem resolved faster than if you were to rant and rave about the issue.

Getting on your landlord's good side is always a plus. Make sure that you are talking to them when necessary about problems and even when there is not a problem, you may want to simply converse with them about small talk. Ask them about their family and be sincere. If you are building up a good relationship with your landlord you may just find that problems are not so hard to fix when they come about.

Remember it is always a good idea to stay current with your rent. Make sure that you are paying on time and if you are going to be late, you should discuss this with the landlord before the due date. This way you are not making it seem like you are trying to avoid them or paying the rent. Usually landlords are a little easier to get along with when you are up front and honest with them about your financial situation. Most of the time, they are understanding and will give you some slack on this issue. However negotiating is going to be something that you have to become good at and once you do you may find that it is easier to get things done and fixed faster and easier than ever before.

How to negotiate with your family members, and keep the peace

Getting along with your relatives is not always easy. You may find that you have a good relationship with some but others you just cannot seem to get into a groove with. This can cause a problem with not only you but other members in your family as well. You need to make sure that you are doing your part to keep the peace with your family members and if you just cannot seem to do this, you may have to negotiate with them to keep the peace.

Negotiating with family members can sometimes be a huge chore. You need to learn how to talk to them and make sure that they understand what your problem is. Sometimes it is just a matter of opinion and this is something that is fixed with communication and trust. You do not always have the close relationship that you would like with all of your family members but you have to do what you can to be civil with them. After all these people are your family.

If you are trying to be the peacemaker in the family, you may have to do some negotiating. You need to learn how to negotiate the right way. You have to use your words carefully so that you are not making the mistake of saying the wrong thing at the wrong time. Having control over your mouth is sometimes not as easy as we would like it to be. We all have a tendency to lose control and say things that we just do not mean.

The best thing to do when we have an issue with a family member or are trying to fix a problem within your family is to communicate. You need to be able to sit down and talk to each other. Once you have the chance to talk about whatever is bothering you both, you may find it much easier to get along and to make the situation better.